

## **Sales Representative Agreement Checklist**

- ☐ Commission Structure
- ☐ Payment Terms
- ☐ Post Termination Payment Obligations
- ☐ Sales Representative's Obligations
- ☐ Supplier's Obligations
- ☐ Exclusivity/Non-Exclusivity
- ☐ Geographic Territory
- ☐ Excluded Customers (If Any)
- ☐ Status As Independent Contractor
- ☐ Insurance And Indemnification Requirements
- ☐ Dispute Resolution
- ☐ Intellectual Property Rights And Licensing
- ☐ Term And Termination
- ☐ Representations And Warranties